

## »Kitajsko-slovenski poslovni forum z B<sub>2</sub>B srečanji«

*Ljubljana, 1. junij 2012*

### 1. Dalian Infobank

Dalian Infobank Co., Ltd. is a professional information consulting agency in international trade. We help Chinese suppliers find international buyers, and vice versa. We lead in the trade info consulting industry by maintaining close and fruitful communication and cooperation with customs data sources globally. Stable partnerships with over 100 trading countries enable us to keep the accuracy, authenticity and authority of information. Established in 2004, Dalian Infobank Co., Ltd. has so far attracted more than 5000 clients from various industries home and abroad, many of which are listed companies.

Apart from providing trade information consultation, Dalian Infobank Co., Ltd. has been devoted to establishing Sinoimex.com. Sinoimex.com is a new generation e-commerce platform, which is totally different in nature from the current ones. We integrated a huge bulk of databases of transaction records, which are from customs, agencies and commercial partners worldwide, into this on-line system. It thus makes it possible to know the real ranking and credit status, save time, improve efficiency and reduce risks when doing contacts.

We are committed to offer quality services to all our clients, whether they are world-renowned industry giants or fledgling entrepreneurial endeavors.

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#### **Business Interest:**

Hope to work with companies from Slovenia, Croatia and Austria, provide them with most updated customs information & customized reports, introduce a new generation e-commerce platform – sinoimex.com and help more companies from the 3 countries develop in international trade.

## 2. Gansu Taida Logistics Company Limited

Gansu Taida Logistics Company Limited was set up in 2003 with the registered capital 10,600,000 Yuan and covers areas of logistics service, multi model transport, freight forwarding and coal wholesale and retailing. The business scope of the company spreads to various areas across China, with a total working staff of 53 people. In recent years, the company has made a great achievement, reaping remarkable results and widely recognized reputation.

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### **Business Interest:**

To investigate advanced technologies in the sectors of logistics, transportation and minerals

### 3. Datong Rishengyuan Materials Co

Established in 2011, Datong Rishengyuan Materials Co., Ltd is approved by Datong Industrial and Commercial Administration Bureau with the registered capital of 300,000 RMB. It is located in downtown Datong.

It's an integrated company. The main business scope is clothing, office furniture, and industrial parts. It also provides specially made gifts for enterprises and production goods and materials. It has staff of 16 people, including three employees with master degree responsible for the planning of goods and materials, ten bachelors responsible for market research, providing professional market oriented and personalized merchandise for customers. It has a huge information network, which keeps the company informed promptly of the latest market information.

Based on integrity management and win-win cooperation, the company will create new opportunity for future development.

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#### **Business Interest:**

To establish contacts and cooperation with the Chamber of Commerce and associations of Slovenia, Croatia and Austria.

## 4. EKPC

EKPC has started its business in China since 1910s. For more than 100 years, EKPC has focused itself on bringing China market the most advanced technology and related equipments from Europe, the United States and Japan.

EKPC's business scope includes: Medicare equipments, Television and Radio broadcasting equipments, solar equipments, pro-voirement, equipments, construction equipments, communication system and related equipments, air traffic control system, agricultural airplanes, printing equipments and automobile equipments.

So far, EKPC has successfully carried out more than 160 large business projects in China, among the customers there are hospitals, state owned television stations, polluted water recycling mills, trash recycling mills, airports etc. EAPK has established itself as one of the most powerful mechanical equipments importers and exporters in China market with its strong government relations and mature big-projects customer base.

As an international trade company with more than 100 years history, EKPC is proactively seeking business opportunities with European business partners, and EKPC is also looking forward to the successful business cooperation from Europe.

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### **Business Interest:**

EAPK is expecting more exchanges and cooperation concerning import and export of machinery equipments as well as introduction of advanced technology.